



Engaging Government Employees: Motivate and Inspire Your People to Achieve Superior Performance

Robert J. Lavigna

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Government employees face enormous challenges today, including being stigmatized as underworked and overpaid. At the same time, they're being asked to solve some of our toughest issues: unemployment, security, poverty, and education. In *Engaging Government Employees*, Robert J. Lavigna gives managers the tools they need to leverage the talents of government's most important resource: its people. He shows them how to measure, nurture, and sustain the kind of authentic employee engagement that drives results. With over three decades of experience in public sector HR, he knows how to get team members passionate about the agency's mission, and committed to its success. Readers will learn: why a highly engaged staff is 20 percent more productive; how to get employees to deliver "discretionary effort"; how to assess the level of engagement; why free pizza and Coke every Friday is not a viable strategy; and more. Drawing on a wealth of empirical evidence, *Engaging Government Employees* rejects the typical, one-size-fits-all approach to motivation and shows how America's largest employer can apply the science of engagement to dramatically improve performance.

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