



Ten Critical Issues to Consider When Buying a Business

Peter Greenbaum, Michael F. Schaff

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Authored by: Michael F. Schaff and Peter Greenbaum - Shareholders at Wilentz, Goldman, And Spitzer P.A.

Whether you are the chief executive officer or an executive of a large multi-national corporation or a mid-sized company, or the sole owner of a small regional manufacturer, growth of your business through acquisition is a very likely path. We are going to identify and explore the key issues that must be addressed when contemplating the acquisition of another business. This information is not intended to provide a comprehensive step-by-step process of an acquisition, nor is it intended to dissect the purchase agreement and the other transaction documents. This information is intended to identify ten key concepts that must be considered throughout the acquisition process.

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