

21 Things I Wish My Broker Had Told Me: Practical Advice for New Real Estate Professionals.

Frank Cook



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Written with humor and insight, 21 Things I Wish My Broker Had Told Me provides hands on advice that will help agents start, or maintain, a successful career in real estate. This has real life stories from dozens of successful, top producing, real estate professionals will help new agents know what to expect and how to succeed.

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