



Be a Great Entrepreneur (Teach Yourself)

Alex McMillan

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From getting past fear and taking those first steps to considering exit routes once a business is established—this is the perfect resource for anyone wanting to develop their entrepreneurial skills and fulfill their business potential. This book contains lots of practical advice, and interviews with successful entrepreneurs who have a wealth of experience to share. Coverage in this book includes the different types of entrepreneurial opportunity out there, how to maintain passion, persistence and personal drive and how to outskill your competitors. There is also a final chapter on how to maximize the value of your business for selling, should you decide to move on to other challenges or to retire. Written by a leading expert on entrepreneurship, this is a must-have for anyone looking to be the next Alan Sugar!

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